

New concept in resort property

By **INÉS LOPES**
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which inaugurated its new office in Praia da Luz, Lagos, on Friday, is a one-stop shop for clients looking for property across prime resorts in the western Algarve.

A NEW concept real estate agent, focusing on the niche in the market to sell previously owned resort properties, has been launched in the Algarve. *Resort Resales Algarve,*

ated from owners either selling to move off resort, those upgrading to larger homes or empty nesters looking for smaller properties.

David Westmoreland, director of *Resort Resales Algarve*, told *The Resident*: We know all the resorts in the western Algarve, their property types and specific-

ations. We will listen to clients requirements and produce a balanced selection of options, which meet their buying criteria and budget. The western Algarve holiday home market splits into two key areas, independent properties and resort properties, the latter having a sales strategy that does not focus

on re-sale homes. According to the company, the concept of a resort re-sales specialist has been well received by developers, who have acknowledged the idea and the need for this service, such as the *Oceanico Group*, which has appointed *Resort Resales Algarve* as their preferred resale partner.

■ *To view the re-sale properties or for more information, please call 282 771 133, email sales@resortresalesalgarve.*



The Resort Resales Algarve Team - From left to right, Karen Sneider, Amy Wilkinson, David Westmoreland, Steve Jones